

Partial Listing of Experience with Consulting Firms

Name	Annual Events	Approx. Size	Details
Firm 1	75	~ 100 employees	Direct & indirect – Retail, CPG, Food service & manufacturing
Firm 2	125	~ 50 employees	Indirect – all industries
Firm 3	100	~250 employees	Mostly indirect, including transportation
Firm 4	1,000	~ 25 employees	Indirect (RFPs & auctions) – all industries
Firm 5	50	~ 35 employees	Direct & indirect
Firm 6	350	~ 20 employees	IT only
Firm 7	50	~ 350 employees	Facilities Management
Firm 8	40	~ 50 employees	Indirect
Firm 9	10	~ 20 employees	Food, Restaurants
Firm 10	50	~ 8 employees	Energy
Total	1,750		

“I believe one of the main reasons (EC Sourcing) stands out above the rest is because it was created by former procurement people instead of technology professionals.

EC Sourcing understands what you need and how you want to receive it because they've lived in your world.”

**Tony Tufts,
Provident Spend
Management**