

Partial Listing of Food & Restaurant Industry Clients Served

<p>Company Experience <i>(partial listing)</i></p>				
<p>Key Metrics & Historical Results</p>	<p>50 Hours Average Hours Saved Per Event</p>	<p>2-6 Sourcing Events Average Payback Point</p>	<p>9X ROI Average Annual Client ROI</p>	<p>Over 2,500 Events In this Industry Since Inception</p>
<p>Example Categories <i>(partial listing)</i></p>	<ul style="list-style-type: none"> • Proteins (Chicken, Beef, Pork) • Dairy (Milk, Cheese) • Vegetables • Ingredients 	<ul style="list-style-type: none"> • Facilities Mgmt Services • MRO • Cleaning Chemicals / Supplies • Smallwares (Forks, Knives, Spoons) 	<ul style="list-style-type: none"> • Product Packaging • Transportation – TL, LTL, Air • Cleaning Chemicals / Supplies • Smallware (Utensils, Napkins, etc.) 	<ul style="list-style-type: none"> • IT Products & Services • Marketing • Temp Labor • Office Supplies
<p>Example Categories <i>(partial listing)</i></p>	<p>Risk Mitigation</p>	<p>Increased Influence</p>	<p>Improved Supplier Experience</p>	<p>Shorter Project Cycle Time</p>

Example Food & Restaurant Industry Client Profile

<p>Company Profile</p>	<p>Over \$4B In Annual Revenue</p>	<p>Over 40,000 Employees Globally</p>	<p>Over 200 Facilities World-Wide</p>	<p>Over 60 Countries Served</p>
<p>Key Metrics to Date</p>	<p>75 Sourcing Events Average Number of Projects / Year</p>	<p>40+ Categories Addressed via EC Solutions</p>	<p>9+ Years Current Number of Years Served</p>	<p>Over 2,500 Events In this Industry Since Inception</p>
<p>Example Events <i>(partial listing)</i></p>	<ul style="list-style-type: none"> • Proteins (Chicken, Beef, Pork, Fish) • Dairy (Milk, Cheese) • Produce • Desserts • Flours • Dry Ice 	<ul style="list-style-type: none"> • Warehousing • Product Packaging • Transportation – TL, LTL, Air • Fleet Maintenance & Repair • Cleaning Chemicals / Supplies • Smallware (Utensils, Napkins, etc.) 	<ul style="list-style-type: none"> • Pasta • Baked Goods • Coffee • Linens • Uniforms • Security 	<ul style="list-style-type: none"> • IT • Telecom - Mobile • Temp Labor • Office Equipment • Office Supplies • Trucking
<p>Additional Value Delivered</p>	<p>Risk & Compliance Insights</p>	<p>Increased Category Access</p>	<p>Improved Supplier Experience</p>	<p>Shorter Project Cycle Time</p>